

references

To whom it may concern

For some years we have used Print to Post International for the collection and delivery of our international mail, as well, more recently, as their printing service for the production of our office stationery and marketing materials.

By using PPI to distribute our mail we not only save money (approximately 20% from using Royal Mail directly) but also save valuable time as we do not have to sort or frank our post. PPI also supply us with a free collection.

We have also found PPI's printing prices to be competitive and the finished items to be of appropriate quality.

PPI are also an English UK Corporate Member and in our opinion supply a reliable and professional service for both our printing and distribution requirements. We would have no hesitation in recommending them to other organisations.

Yours Faithfully



Kelly O'Connor  
Print to Post International  
Studio 114  
Business Design Centre  
London  
N1 0QH

CREATIVE



28.07.2007

Dear Kelly

We have now been using Print to Post International as our printing and distribution supplier for almost twelve months and I just wanted to express my gratitude for the impeccable service supplied by you and your team.

I must say that every printing project you have carried out for us has surpassed our expectations both in respect of quality and delivery time and your prices have always proved extremely competitive.

The fact that you are also based in the Business Design Centre has been an added bonus when we have needed a fast response to our digital printing needs, and your postal and courier systems have proved extremely convenient too.

Once again my thanks for what has been a top notch service!

Yours Sincerely,

Iain Scott  
Base Creative UK Ltd.

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**Danny Silvester  
Pack and Post International Ltd  
Unit 9  
Faraday Business Park  
Faraday Way  
Orpington  
Kent  
BR5 3QW**

1<sup>st</sup> August 2005

**To whom it may concern**

For several years International House London has been using the services of Pack and Post International Ltd for General Mail collection, Express Courier services, Freight and Storage.

As a large school with over 3000 agents worldwide it is vital that we have a professional company to collect and post our daily mail, be it normal or domestic/international couriered mail. Pack and Post International Ltd have provided both a reliable service at a competitive rate (20% cheaper than Royal Mail directly)

International House London has a wide range of brochures, materials and documents which not only require storage offsite but are the subject of regular large and small overseas mailings.

The team at Pack and Post International have consistently offered a quick, professional and friendly response to our mailing and storage requirements. We look forward to working with them in the future and have no hesitation in recommending them to other organisations in this regard.

Yours faithfully,



**Mathew Rayment  
Business Development**

**International House**

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Cuba  
Czech Republic  
Egypt  
Estonia  
Finland  
France  
Georgia  
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Hungary  
Ireland  
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Korea  
Latvia  
Lithuania  
Malaysia  
Malta  
Mexico  
Mongolia  
New Zealand  
Poland  
Portugal  
Romania  
Russia  
Saudi Arabia  
Slovakia  
South Africa  
Spain  
Switzerland  
Thailand  
Turkey  
Ukraine  
United Kingdom  
Uruguay  
USA  
Vietnam

**Founders** Bill and John Heycraft CBE

**Charity Trust Number** 370800





THE WELS GROUP OF  
INTERNATIONAL HOUSE SCHOOLS

20/8/2004

Mr Danny Silvester  
Pack and Post International Ltd  
Faraday Business Park  
Faraday Way  
Orpington, BR5 3QW  
Kent  
England

Dear Danny

I would like to express our appreciation of the service you have provided to the WELS Group of International House schools during the past two years.

Pack and Post International provides our company with an efficient, cost-effective way of helping our overseas representatives regularly supplied with brochures and other promotional items.

The time gained allows our sales staff to concentrate on the follow-up to your mailings.

With all good wishes

Yours sincerely

Martin Lemon  
Managing Director  
WELS Group of International House Schools

*Torquay • Bath • Rickmansworth • San Diego • Sydney*  
*Affiliated to the worldwide International House world organisation.*



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ANNIVERSARY

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West of England Language Services Ltd  
Registered Office as above Reg No. 2425769 England



25<sup>th</sup> August 2004

**TO WHOM IT MAY CONCERN**

We have used PPI for the past two years for the distribution of our daily mail as well as our large magazine and Register mailings.

We use a mixture of services including Airmail, Express Courier and freight and have found that whatever service we require, PPI have always provided a professional, reliable and cost-effective solution.

It is interesting to note that we regularly ask other firms to tender for this business and none come anywhere near the competitiveness and customer care levels of PPI.

Danny Silvester also looked after our account when he worked at our previous distribution supplier and having built a relationship that has lasted for over 10 years I can say we have found him to be extremely professional.

On the rare occasions when we have experienced difficulties, Danny and his team have always worked hard and pro-actively to resolve the problem.

As an international organisation with mail going to every country in the world, it is essential that our members and the world's ship owners and ship managers receive our items on time and at a reasonable cost. PPI has achieved these aims for us.

Kind regards.



Spencer Eade  
ISSA Secretary



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Pack and Post International  
9 Faraday Way  
Orpington  
Kent  
BR5 3QW

RE: PACK AND POST INTERNATIONAL

I am happy to recommend Pack and Post International. We have used their services for over a year for international post and brochure storage and distribution.

We have an excellent relationship with Danny Silvester who is always ready to answer any questions or requests we have. In general I can say that Pack and Post International provide us with a reliable service at better rates than we have found elsewhere.

Tim Langley  
School Director  
Shane Global London Central

29 July 2005

Dear Danny,

British Study Centres London has now been working with PPI for a year. Throughout this year you have provided both a helpful and reliable service and I would recommend you to those thinking of working with you.

Yours sincerely,



June Dunn  
Sales and Marketing Manager

Thinking in English  
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British Study Centres School of English Limited, Reg. No.4331796, a member of the British Study Centres group of colleges





Danny Silvester  
Director  
Print to Post International

30 May 2007

Dear Danny

Further to our first year of working with PPI, we just wanted to set out how happy we have been with the service we have received.

Not only has it proved to be perfectly cost effective, both for the printing and mailing of individual brochures and sets of materials, whether to individual students or to agencies, but it has also enabled us to manage our small business with a higher level of professionalism and responsiveness than we would otherwise have been able to provide without employing more staff – and larger premises!

PPI has effectively provided us with our own virtual mail room. By emailing postal addresses to you (or using your on line ordering system, which we look forward to trying for next year), and even covering letters to be printed out and enclosed on our own headed paper, we have been able to provide a full back up printed copy service to supplement our marketing visits around the world, even whilst we are still on the road.

We look forward to working with you on even more fronts in the coming year. Please pass on our thanks to all the staff at PPI who have made this work so smoothly and cost effectively for us over the last 12 months.

If any potential client language school would like to phone us to confirm this testimonial, we would be pleased to respond to any questions they might have.

Yours faithfully

A handwritten signature in black ink that reads "Andrew Brown". The signature is fluid and cursive, with the first name "Andrew" being more prominent than the last name "Brown".

Andrew Brown  
Director



ppi

print 2 post international



iddesign

a division of the ppi group